- SCR Standard Forms- 50+ standard forms are available to SCR REALTORS®. These forms are available in pdf format on the SCR website, and available on ZipForm®, DotLoop and Docusign. (SCR Login required)
- Transactions (zipForm Edition)- Lone Wolf Technologies has partnered with South Carolina REALTORS® to provide the following member benefits: Transactions (zipForm Edition), Broker Edition of Transactions (zipForm Edition), unlimited e-Signature, mobile access, and MLS integration as a member benefit. (586) 840-0140
- FOREWARN Members have access to a mobile agent safety app that provides immediate information prior to face-to-face engagement with a consumer. In seconds, with as little information as a phone number or name, members can verify a prospect's identity, criminal records, bankruptcies, address history and property records in one place.

### For more information about SCR benefits, go to www.screaltors.org

## National Association of REALTORS® (NAR)

NAR is the world's largest national trade association with 1.4 Million members. As a member you are eligible for many benefits and services to ensure your success in the real estate profession.

- Advocacy
- Events and Networking
- Legal and Risk Management
- Education
- Technology
- Benefits and Savings
- REALTOR® Brand
- **REALTORS® Property Resource (RPR)**

Additional NAR information is available at https://www.nar.realtor/

#### Multiple Listing Service of Spartanburg, Inc.

The MLS is a separate fee for service owned by the Association and serves over 1,500 brokers and agents in Spartanburg and surrounding counties. The MLS provides the necessary tools to assist members in better serving their clients and customers.

- **Paragon** Paragon is a web-based MLS Platform with easy access to active and sold properties in Spartanburg Co. and surrounding areas. It's a members' tool for inputting, searching, prospecting properties and more. Paragon offers webinars, training videos and a toll-free helpline.
- Courthouse Retrieval System CRS Data

provides a comprehensive collection of products and services offering public tax records, sales and mortgage histories, interactive GIS plat maps, area demo-graphics, and more. Members have access to accurate and current property for 30+ counties in SC.

- ListHub Provides a controlled platform to enable brokers to deliver accurate, MLS-sourced listings to consumers across a wide variety of reputable real estate marketing websites.
- homesnap pro Puts accurate, real-time MLS data into agents' phones to help them stay connected with clients and colleagues while on the go. This MLS membership benefit includes complete confidential listing information, rapid CMAs, in-app messaging, an agent safety timer and much more. For more info: www.homesnap.com/university.
- Supra LockBox System A leading global provider of key management solutions managed through an MLS so real estate agents can efficiently market and show listed homes. Members have access to Spartanburg, Greenville, Cherokee, Western Upstate and Greenwood lockboxes. Additional fees apply to lease a key or purchase a lockbox.
- GGAR MLS Search Access Members have the capability to search properties in GGAR's MLS through the Spartanburg MLS system (Paragon) under the Resource tab.



# partanburg



Phone: (864) 583-3679 info@spartanburgrealtors.com www.spartanburgrealtors.com

The Spartanburg Association of REALTORS®, Inc. (SAR) established in 1939, provides a "Voice in Real Estate" for its members in Spartanburg and Union Counties in SC. The Association provides real estate services to its 800+ REALTOR® membership.

#### **SAR Mission Statement**

The Mission of the Spartanburg Association of REALTORS® is to provide members with information regarding the resources available to them through the local, state, and national associations that will promote professional and ethical services to the public. The Association will also advocate for REALTOR® values and promote the REALTOR® Brand.



#### SAR Values

- Provide the highest level of real estate expertise and customer service to our members in an accountable and professional manner.
- Be courteous with our members and the public.
- Conduct the business of our members with the highest ethical standards, trust and integrity.
- Be knowledgeable and educated on the issues that impact our members.
- Be proactive and decisive regarding issues that affect homeownership and property rights in our communities.

#### **SAR Vision Statement**

To be the trusted source of essential business services with a commitment to ethics, to be the primary contact for real estate issues, to be the proactive advocate for private property rights, to be respected leaders in the community, and to be the primary advisors in the use and transfer of real property in our region.

#### **REALTOR®** Advantage

Becoming a licensed real estate agent <u>DOES</u> <u>NOT</u> make you a REALTOR®. A REALTOR® is a professional who adheres to the highest standards of excellence bound by the National Association of REALTORS® Code of Ethics. A REALTOR® is dedicated to providing professionalism and protection of the public.

REALTOR® is a registered collective membership mark which may only be used by real estate professionals who are members of the National Association of REALTORS® (NAR).

#### **SAR Benefits and Services**

**Continuing Education (CE)** - SAR currently partners with other local associations in providing online and virtual continuing education classes.

- **Online Continuing Education** Access to CE training online 7 days a week, 24 hours a day. Registration fees apply.
- Virtual Continuing Education Classes taught through an interactive format. Registration fees apply.

- Code of Ethics Training Every three years, members are required to complete 2 ½ hours NAR Code of Ethics training. SAR offers new and experienced members Code of Ethics training opportunities. Registration fees apply for Code of Ethics classes offering CE credit.
- Free Education Workshops SAR provides members with access and information to a sundry of free educational workshops throughout the year focusing on topics of interest for today's REALTOR®.
- Networking Opportunities Members can establish professional relationships and networking opportunities through SAR events.
- ♦ Committee Involvement
- Quarterly Membership Meetings
- ◊ Quarterly Broker-in-Charge Updates
- ♦ Annual Charity Golf Tournament and more...

Additional fees may apply for some events.

- Local Association Website The SAR website provides a public and private resource featuring active properties, membership roster, helpful links, important documents and members the ability to register for events and educational offerings.
- Governmental Affairs SAR has a Governmental Affairs Director (GAD) to represent our local Association. The GAD monitors local legislation and communicates legislative activity impacting private property rights and the real estate profession. Our GAD also maintains a direct line of communication with our State and National legislative divisions.
- Member Support SAR has a full-time professional staff available for the Association and MLS
- Information and Weekly Updates The Association publishes a weekly update to members by email and MLS messaging. SAR may also send out emails to update members on pertinent information on issues concerning their profession. The Association also has a <u>facebook</u> page and <u>YouTube channel</u> to post topics of interest, events and more.

- Serve on a SAR Committee Members are encouraged each year to become involved in the Association by serving on a Committee.
- ShowingTime Services SAR REALTORS® who also subscribe to the Spartanburg MLS are eligible to receive ShowingTime as a membership benefit. ShowingTime is a leading full-time appointment center assisting agents with their residential and multi-family listings entered into the Spartanburg MLS.
- **Professional Standards** SAR participates in the SCR Statewide Professional Standards program to assist in processing ethics complaints and arbitration requests efficiently. The program provides local associations with impartial and unbiased hearing panels.
- Mediation Mediation is an alternative dispute resolution system to litigation and arbitration. It is an assisted compromise in which two parties reach an agreement with help from a trained REALTOR® mediator.
- State & National Membership Benefits SAR membership automatically extends your membership to the state association and national association. Login access required.

#### South Carolina REALTORS® (SCR)

SCR is the largest trade association in South Carolina. View the services and products available to you as part of your REALTOR® membership. Login access required.

- Advocacy SCR advocates every day on behalf of the state's REALTOR® members and property owners, and is widely considered one of the most effective advocacy organizations in the state.
- Legal Hotline The Legal Hotline gives members direct access to a qualified attorney who can provide information and advice on real estate laws and related matters. (803) 772-5206
- **10K Market Reports** Monthly market statistics reports provides an analysis of key existing house sales trends in the state.